



# COMPANY PROFILE

## 2016





## Background

- NCX Press Solutions (Pty) Ltd is an authorised Xerox printers concessionaire located in Johannesburg, Gauteng. The company was founded in 2008, originally trading as NCS Office Automation (Pty) Ltd, a multi-brand vendor. In 2012 we were awarded the rights to sell Xerox products. This was a momentous achievement for us as Xerox is the world's leading brand of document management technology. Their product offering allows your business to operate as efficiently as possible, without the constant disruption that comes with poor quality equipment. NCX is proud to carry the Xerox range.
- NCX is supported by the largest Xerox distributor in the world, servicing 26 sub-Saharan African countries and a division of Bytes Technology Group, being its biggest contributor with revenues in excess of R2.16 billion.
- NCX's premium brand is Xerox and we offer Samsung PABX systems.



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## Service

- NCX has a service offering including infrastructure solutions, servicing of printers and servicing of PABX systems. Our service company operates under NCS Office Automation (Pty) Ltd and our services are performed nationwide with over 400 knowledgeable technicians in Gauteng alone.
- **Infrastructure Solutions**
  - We provide you with full product installation as well as training services to make sure you're not left with equipment you don't know how to install, much less operate efficiently.
- **Printer Servicing**
  - NCX provides quality equipment servicing solutions. we are able to service all brands of printers and MFPs, not only Xerox machines.
- **PABX Servicing**
  - Make sure your office's telephonic network operates as efficiently as possible with PABX servicing solutions from NCX. As with all our services, we have a nationwide reach with skilled technicians, capable of addressing all PABX problems.



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## Customer References

- NUMSA (National Union of Mine Workers)
- National Bargaining Council for Electrical Industry of SA
- Clarins
- Ferrero
- Fluor
- GoReefers
- Childline
- McCormick Property Development
- Permark Supply Network
- Scorpion Legal Protection
- Total SA
- Wits Health Consortium



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## Bytes Document Solutions

### QUICK FACTS:

**History:** Established in South Africa in 1964 as Rank Xerox

**Ownership:** Altron

**Leadership:** Chief Executive Officer: Johan Basson

**People:** Staff complement in excess of 1189

**Customers:** Over 10, 000 customers across South Africa

**Service:** 40 South African service centres and 40 sub-Saharan African service centres

**BBBEE:** Accredited by Empowerdex as a Level 2 Value Added Supplier in June 2010

**Quality:** ISO9001:2008 certified

**Revenue:** R2,16 billion (2013/2014)



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## XEROX

### QUICK FACTS:

**2013 Revenue:** \$21.4 billion

**Chairman and CEO:** Ursula M. Burns

**Headquarters:** 45 Glover Avenue Norwalk, CT 06856-4505

**Employees:** More than 140 000

**Geographic Scope:** 160 countries

**History:** Founded in 1906 as the Haloid Company: Named Haloid Xerox in 1958 and Xerox Corporation in 1961; acquired Affiliated Computer Services in 2010.

**NYSE Symbol:** XRX

**Contact:** 800-ASK-XEROX or [xerox.com](http://xerox.com)



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## BBBEE

We continue to transform and our diversity will remain a moral imperative and a business and competitive advantage supported by:

- Our long standing commitment to maintaining an inclusive and progressive workplace that values all ways of thinking, cultural differences and new perspectives.
- Our 2015 achievement of **Level 1 Score B-BBEE**.
- The full support of Xerox in its broad-based black economic empowerment efforts.



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## Vision

Being the market leader by maintaining solid customer relationships. Our passionate and committed staff will offer our customers a complete office solution – providing exceptional products and superior service.







## Mission

- With an international brand and a national footprint, NCX will provide our customers with superior service by adding value to our customer's business through solutions that are reliable, productive and cost effective.
- Attracting passionate and committed staff by being the employer of choice in the industry.
- Empowering our staff through ongoing training and personal development.
- Conducting ourselves in a professional and honest manner at all times, to meet and exceed our stakeholders expectations.
- Create an environment that is fun and dynamic.



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